ScopeB2B
SOLUTIONS

CREDENTIALS & DATA OVERVIEW
2026 · GENERAL DISTRIBUTION

— ENTERPRISE B2B DATA ENRICHMENT PARTNER

The verified contact layer behind global GTM teams.

Large-scale contact discovery, LinkedIn enrichment, and compliance-ready delivery — powering the data strategies of Fortune 500 companies, B2B SaaS platforms, and agencies worldwide.

631M+	120+	27	95%+
Total contact records	Countries covered	Data fields delivered	Email deliverability

ABOUT SCOPEB2B

An enterprise data enrichment company, built for scale and compliance.

ScopeB2B Solutions is headquartered in Surat, India, specialising in large-scale contact discovery, LinkedIn profile enrichment, data cleaning, and verified contact delivery.

We power the go-to-market and data strategies of Fortune 500 companies, B2B SaaS platforms, agencies, and data consulting practices across more than 120 countries — delivering clean, legal-ready records that drop straight into existing workflows.

40
Specialist team

600K+
Records enriched

98%
Record accuracy

ScopeB2B SOLUTIONS
UNCOVER - ENHANCE - CONNECT

HEADQUARTERS	Surat, Gujarat · India
CLIENTS	Fortune 500 · SaaS · Agencies
COMPLIANCE	GDPR & CCPA-native

CORE SERVICE PILLARS

Six services that turn raw signals into verified pipeline.

01

Contact Discovery

Build targeted B2B lists from scratch — by role, industry, company size, geography, and seniority.

02

LinkedIn Data Enrichment

Convert LinkedIn URLs into fully enriched records: email, phone, title, company, and 17+ enriched fields.

03

Data Cleaning & Enrichment

Standardise, deduplicate, validate, and GDPR/CCPA-flag your existing CRM or data files at scale.

04

Lead Generation

End-to-end MQL, SQL, and whitepaper lead delivery, backed by telemarketing and verified contacts.

05

Custom Data Mining

The dataset no vendor has on the shelf — niche industries, signal-based cohorts, rare geographies.

06

Market Research & Intelligence

Custom research briefs, TAM sizing, and competitive landscapes, with the raw data included.

WHY SCOPEB2B

Five reasons enterprise data teams standardise on us.

01	**40-Person Specialist Team**	Dedicated researchers, analysts, QA specialists, and telemarketing professionals.
02	**Proprietary Enrichment Tools**	In-house technology maps LinkedIn URLs to verified contacts — no third-party dependency.
03	**GDPR / CCPA Native**	Every delivery is pre-segmented by compliance flag — legal-ready out of the box.
04	**Fortune 500 Proven**	Delivered 600K+ enriched records for Fortune 500 clients, every batch QA-checked.
05	**Flexible Delivery**	Per-record, batch, retainer, and API-ready formats — we fit into your existing workflow.

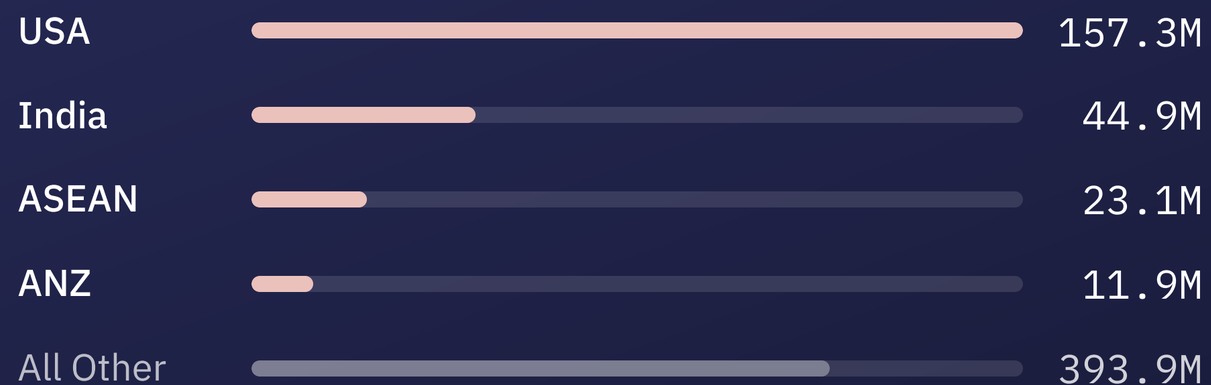
DATASET OVERVIEW

631 million contact records, spanning 120+ countries.

631M+

Source-verified full-name and LinkedIn records — the foundation layer every other field is enriched against.

KEY MARKET HIGHLIGHTS



FIELD COVERAGE BY REGION

Actual field counts by core market.

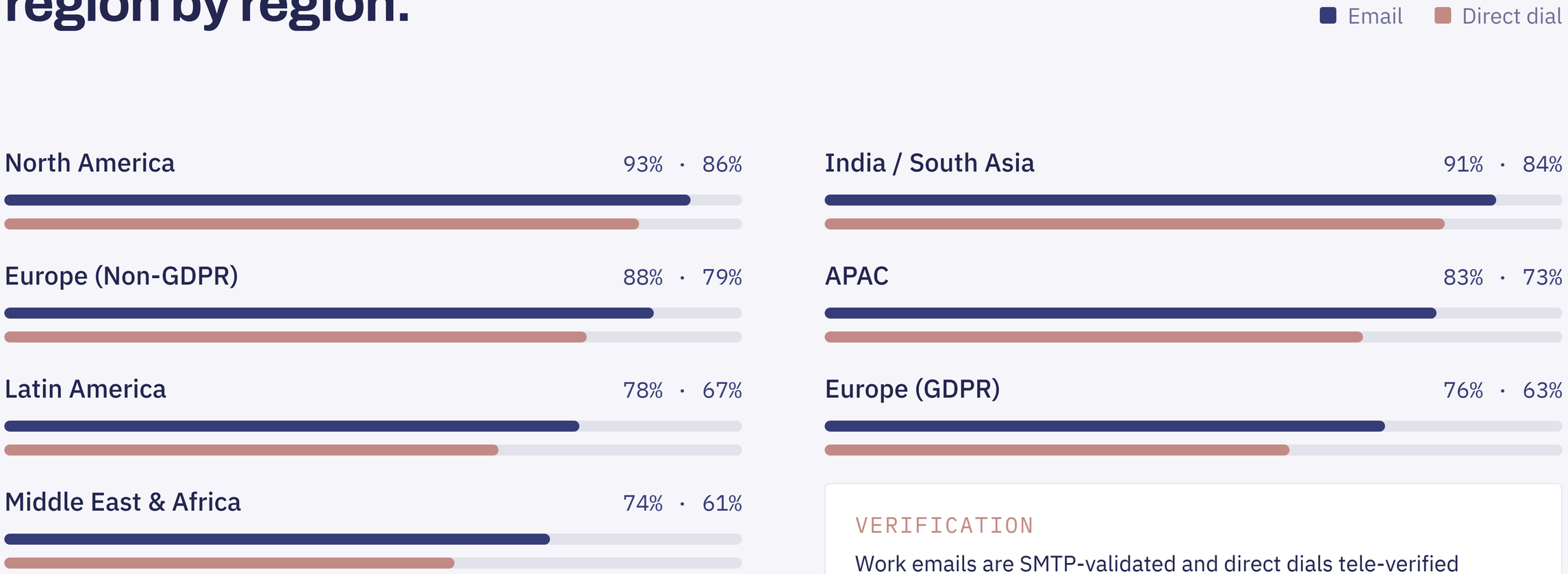
17+
enriched fields per record

DATA FIELD	USA	INDIA	ANZ	ASEAN	ALL OTHER	TOTAL
Full Name	157.3M	44.9M	11.9M	23.1M	393.9M	**631.3M**
LinkedIn URL	157.3M	44.9M	11.9M	23.1M	393.9M	**631.3M**
Job Title	104.8M	28.3M	8.3M	15.1M	232.8M	**389.6M**
Work Email	65.4M	7.8M	3.1M	2.8M	44.1M	**123.2M**
Mobile Phone	40.4M	3.4M	1.0M	0.4M	5.7M	**51.1M**
Company Name	90.9M	21.8M	7.0M	11.4M	162.0M	**293.3M**
Company Website	53.0M	11.7M	3.8M	4.8M	77.0M	**150.6M**
Industry	99.4M	10.5M	7.5M	11.6M	158.5M	**287.7M**
Person Location	157.3M	44.9M	11.9M	23.1M	279.9M	**517.3M**

Representative subset of the full 27-field schema. Company size, seniority, social, and additional firmographic fields available on request.

FILL RATES BY REGION

Email and direct-dial availability, region by region.



VERIFICATION

Work emails are SMTP-validated and direct dials tele-verified by live call before every delivery.

INDUSTRIES & VERTICALS

Deep coverage across twelve core industry verticals.

Technology & SaaS 92%	Professional Services 90%	Financial Services 88%
Telecommunications 86%	Healthcare & Life Sci. 85%	Manufacturing 82%
Media & Publishing 80%	Logistics & Supply 80%	Retail & eCommerce 78%
Education 75%	Real Estate 72%	Energy & Utilities 70%

FUNCTIONS & SENIORITY

Target by department and by decision-making level.

DEPARTMENTS & JOB FUNCTIONS

C-Suite / Executive
CEO · CFO · CTO · CMO · COO

Sales & Business Dev
VP Sales · AE · SDR · BDR

Marketing
Demand Gen · Content · Growth

Technology & Eng
VP Eng · DevOps · Architect

Data & Analytics
CDO · Data Scientist · BI

Operations
COO · Ops · Supply Chain

Finance
CFO · Analyst · Controller

HR & People
CHRO · Talent · L&D

Product
CPO · PM · Product Owner · UX

Legal & Compliance
Counsel · Risk · Privacy

SENIORITY LEVELS



ENRICHMENT PROCESS

A seven-step workflow from raw input to verified delivery.

01

Input

URLs, domains, or raw files via SFTP, email, or cloud.

02

Parse & Match

Records matched against our 631M+ database.

03

Domain Match

Domains cross-referenced; email patterns generated.

04

Email Validate

Real-time SMTP; catch-all & disposable flagged.

05

Phone Verify

Direct dials verified by our in-house team.

06

QA & Compliance

GDPR/CCPA flags, dedupe, 5% manual spot-check.

07

Delivery

Clean file via SFTP, cloud share, or API.

QUALITY ASSURANCE FRAMEWORK

Five checks every record clears before it reaches you.

01

Catch-all Detection

Domains accepting all email are identified and flagged before delivery.

02

Left-Company Check

Employment status cross-checked — stale and departed contacts flagged.

03

Duplicate Suppression

Multi-field deduplication — every record in your file is unique.

04

Experience Validation

Tenure dates validated against source data for freshness and accuracy.

05

Manual QA Spot-checks

A 5% random sample is reviewed by our QA team before every batch.

5%

of every batch manually spot-checked before delivery.

DELIVERY CHANNELS

Delivered the way your stack already works.

SFTP

Secure File Transfer

Batch delivery in CSV / XLSX. Ideal for large files and automated ingestion pipelines.

CLOUD

Cloud Share

Google Drive, OneDrive, or Dropbox. Fast and accessible for smaller teams and quick turnarounds.

API

API-Ready

Structured for direct CRM, MAP, or data-platform ingestion and integration.

EMAIL

Email Delivery

AES-256 encrypted ZIP for samples, pilots, and smaller batches with fast turnaround.

PRICING MODELS

Four commercial models, built for enterprise scale.

01

Per-Record

Pay only for successfully enriched records.

- No minimum commitment
- Email + phone priced separately
- Transparent unit pricing

02

Batch Delivery

Fixed price per batch — 10K / 50K / 100K records.

- Volume-based discounts
- GDPR / non-GDPR split pricing
- Custom field selection

03

Enterprise Retainer

Monthly or quarterly retainer at agreed volumes.

- Dedicated account manager
- Priority turnaround SLA
- QA guarantee included

04

Data Partnership

Custom structure for platforms & agencies.

- White-label available
- Revenue-share models
- API integration support

COMPLIANCE & LEGAL FRAMEWORK

Legal-ready by default, on both sides of the border.

Every delivery ships campaign-ready.

Compliance isn't a post-process step — it's built into how we segment, suppress, and encrypt every record we send.

GDPR | CCPA | AES-256 | LUT

GDPR Segmentation	Every record flagged GDPR / non-GDPR — legal-ready for European delivery.
CCPA Compliance	US data structured to California Consumer Privacy Act standards throughout.
LUT-based Export	Cross-border deliveries under the Indian LUT framework — zero-IGST invoicing.
Opt-out Suppression	Global suppression lists applied before every delivery — DNCs always excluded.
AES-256 Encryption	All files encrypted at rest and in transit; SFTP with key-based auth.

NEXT STEPS

Let's build something together.

01 Share this overview with your procurement or GTM team.

02 Identify 1–2 use cases where enrichment or data build is needed.

03 Request a free 50-record sample for your market or vertical.

04 Schedule a 30-minute call to map delivery and pricing.

GET IN TOUCH

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