

— ENTERPRISE B2B DATA ENRICHMENT PARTNER

The verified contact layer behind global GTM teams.

Large-scale contact discovery, LinkedIn enrichment, and compliance-ready delivery — powering the data strategies of Fortune 500 companies, B2B SaaS platforms, and agencies worldwide.

631M+

Total contact records

120+

Countries covered

27

Data fields delivered

95%+

Email deliverability

An enterprise data enrichment company, built for scale and compliance.

ScopeB2B Solutions is headquartered in Surat, India, specialising in large-scale contact discovery, LinkedIn profile enrichment, data cleaning, and verified contact delivery.

We power the go-to-market and data strategies of Fortune 500 companies, B2B SaaS platforms, agencies, and data consulting practices across more than 120 countries — delivering clean, legal-ready records that drop straight into existing workflows.

40

Specialist team

600K+

Batches delivered

Zero

Quality escalations



HEADQUARTERS	Surat, Gujarat · India
CLIENTS	Fortune 500 · SaaS · Agencies
COMPLIANCE	GDPR & CCPA-native

Four services that turn raw signals into verified pipeline.

01

Contact Discovery

Build targeted B2B lists from scratch — by role, industry, company size, geography, and seniority.

02

LinkedIn Enrichment

Convert LinkedIn URLs into fully enriched records: email, phone, title, company, and 20+ data fields.

03

Data Cleaning & Hygiene

Standardise, deduplicate, validate, and GDPR/CCPA-flag your existing CRM or data files at scale.

04

Lead Generation

End-to-end MQL, SQL, and whitepaper lead delivery, backed by telemarketing and verified contacts.

Five reasons enterprise data teams standardise on us.

01	40-Person Specialist Team	Dedicated researchers, analysts, QA specialists, and telemarketing professionals.
02	Proprietary Enrichment Tools	In-house technology maps LinkedIn URLs to verified contacts — no third-party dependency.
03	GDPR / CCPA Native	Every delivery is pre-segmented by compliance flag — legal-ready out of the box.
04	Fortune 500 Proven	Delivered 600K+ enrichment batches for Fortune 500 clients with zero quality escalations.
05	Flexible Delivery	Per-record, batch, retainer, and API-ready formats — we fit into your existing workflow.

— DATASET OVERVIEW

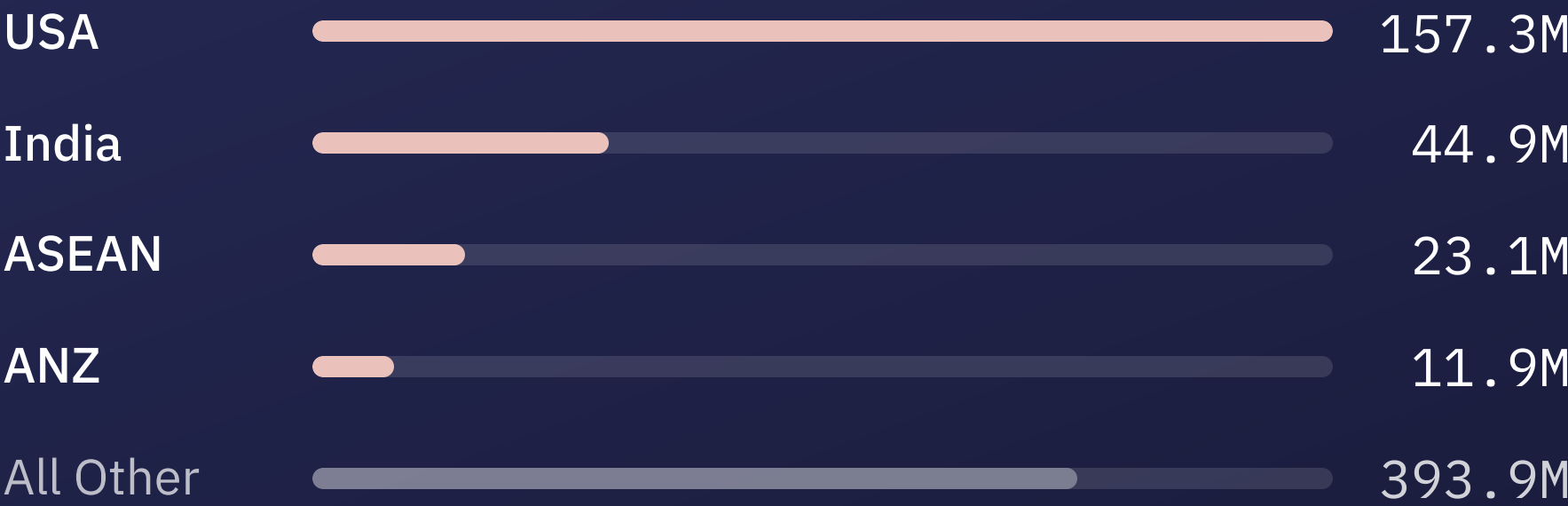
631 million verified records,
spanning 120+ countries.

631M+

Source-verified full-name and LinkedIn
records — the foundation layer every
other field is enriched against.

Scope**B2B** Solutions

— KEY MARKET HIGHLIGHTS



Actual field counts by core market.

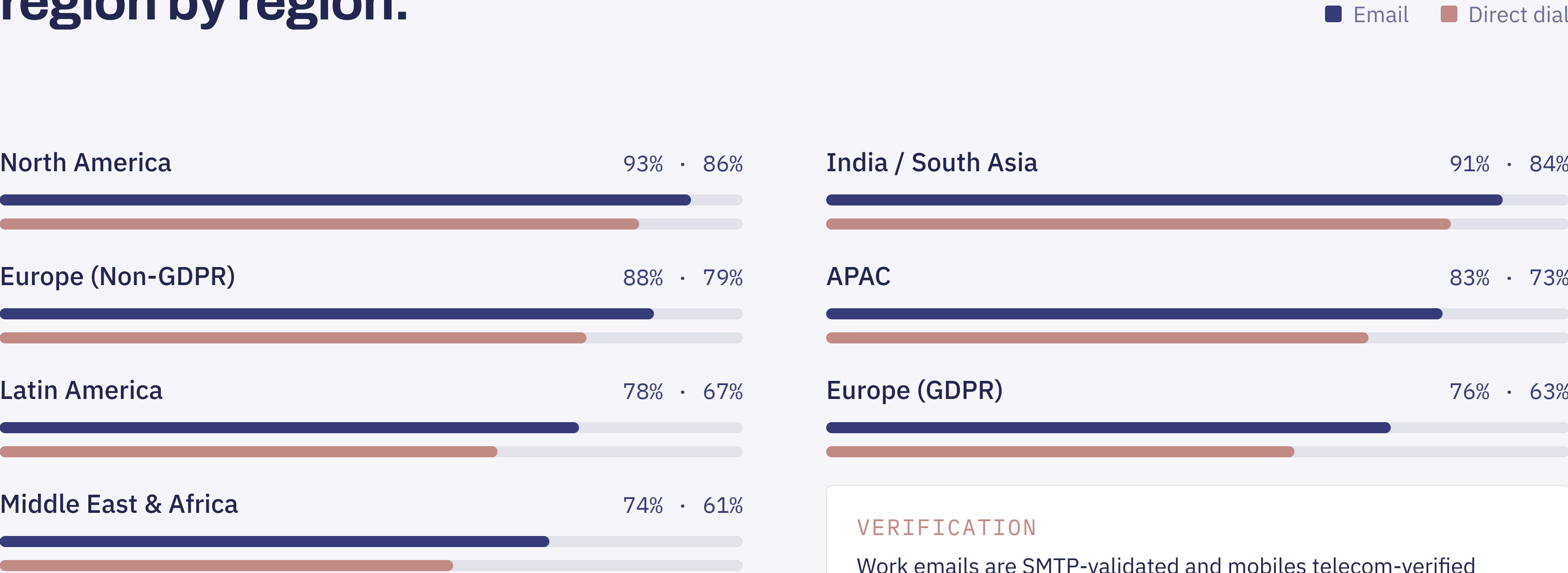
17+
enriched fields per record

DATA FIELD	USA	INDIA	ANZ	ASEAN	ALL OTHER	TOTAL
Full Name	157.3M	44.9M	11.9M	23.1M	393.9M	631.3M
LinkedIn URL	157.3M	44.9M	11.9M	23.1M	393.9M	631.3M
Job Title	104.8M	28.3M	8.3M	15.1M	232.8M	389.6M
Work Email	65.4M	7.8M	3.1M	2.8M	44.1M	123.2M
Personal Email	59.3M	11.0M	3.7M	3.8M	67.0M	145.0M
Mobile Phone	40.4M	3.4M	1.0M	0.4M	5.7M	51.1M
Company Name	90.9M	21.8M	7.0M	11.4M	162.0M	293.3M
Company Website	53.0M	11.7M	3.8M	4.8M	77.0M	150.6M
Industry	99.4M	10.5M	7.5M	11.6M	158.5M	287.7M
Person Location	157.3M	44.9M	11.9M	23.1M	279.9M	517.3M

Representative subset of the full 27-field schema. Company size, seniority, social, and additional firmographic fields available on request.

— FILL RATES BY REGION

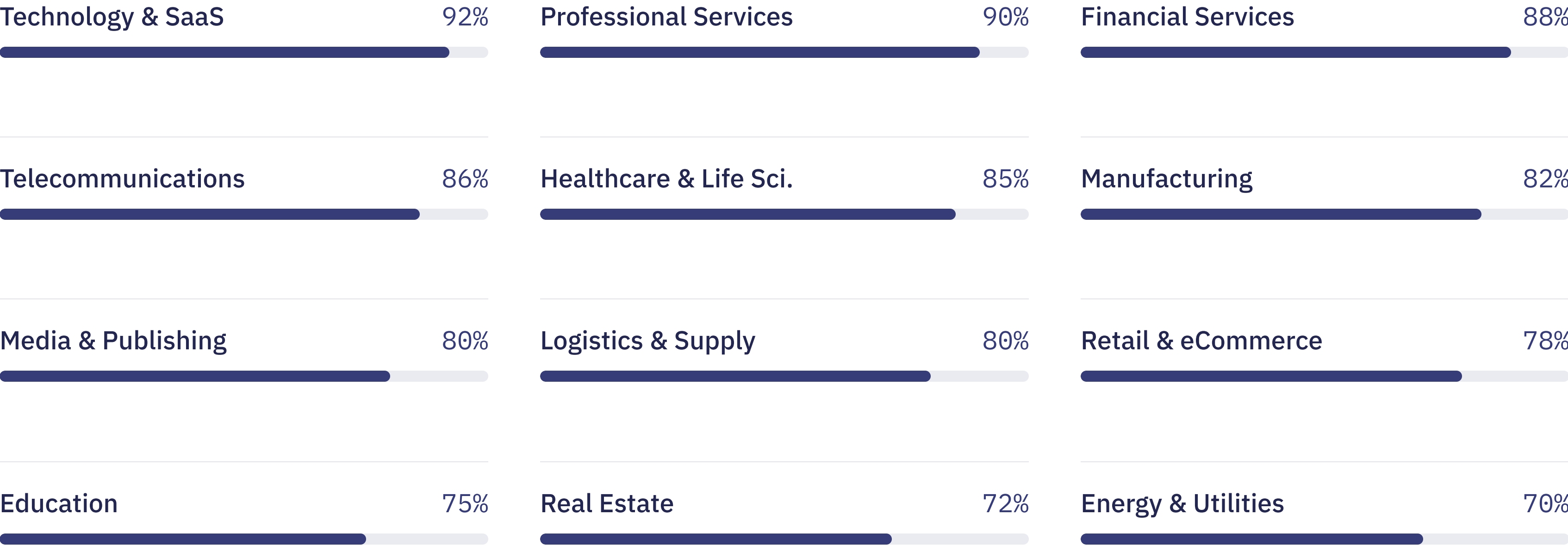
Email and direct-dial availability, region by region.



VERIFICATION

Work emails are SMTP-validated and mobiles telecom-verified before every delivery.

Deep coverage across twelve core industry verticals.



— FUNCTIONS & SENIORITY

Target by department and by decision-making level.

— DEPARTMENTS & JOB FUNCTIONS

C-Suite / Executive
CEO · CFO · CTO · CMO · COO

Sales & Business Dev
VP Sales · AE · SDR · BDR

Marketing
Demand Gen · Content · Growth

Technology & Eng
VP Eng · DevOps · Architect

Data & Analytics
CDO · Data Scientist · BI

Operations
COO · Ops · Supply Chain

Finance
CFO · Analyst · Controller

HR & People
CHRO · Talent · L&D

Product
CPO · PM · Product Owner · UX

Legal & Compliance
Counsel · Risk · Privacy

— SENIORITY LEVELS

C-Level 95%

VP / SVP / EVP 92%

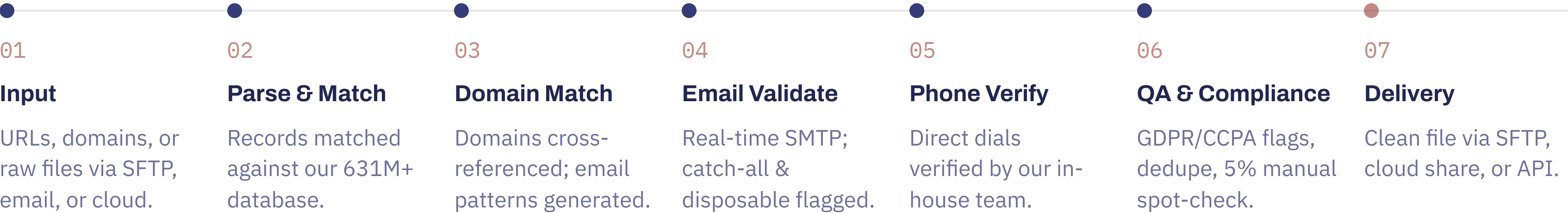
Director 90%

Manager 88%

Individual Contributor 82%

Entry Level 70%

A seven-step workflow from raw input to verified delivery.



Five checks every record clears before it reaches you.

01

Catch-all Detection

Domains accepting all email are identified and flagged before delivery.

02

Left-Company Check

Employment status cross-checked — stale and departed contacts flagged.

03

Duplicate Suppression

Multi-field deduplication — every record in your file is unique.

04

Experience Validation

Tenure dates validated against source data for freshness and accuracy.

05

Manual QA Spot-checks

A 5% random sample is reviewed by our QA team before every batch.

5%

of every batch manually spot-checked before delivery.

Delivered the way your stack already works.

SFTP

Secure File Transfer

Batch delivery in CSV / XLSX. Ideal for large files and automated ingestion pipelines.

CLOUD

Cloud Share

Google Drive, OneDrive, or Dropbox. Fast and accessible for smaller teams and quick turnarounds.

API

API-Ready

Structured for direct CRM, MAP, or data-platform ingestion and integration.

EMAIL

Email Delivery

AES-256 encrypted ZIP for samples, pilots, and smaller batches with fast turnaround.

Four commercial models, built for enterprise scale.

01

Per-Record

Pay only for successfully enriched records.

No minimum commitment

Email + phone priced separately

Transparent unit pricing

02

Batch Delivery

Fixed price per batch — 10K / 50K / 100K records.

Volume-based discounts

GDPR / non-GDPR split pricing

Custom field selection

03

Enterprise Retainer

Monthly or quarterly retainer at agreed volumes.

Dedicated account manager

Priority turnaround SLA

QA guarantee included

04

Data Partnership

Custom structure for platforms & agencies.

White-label available

Revenue-share models

API integration support

Legal-ready by default, on both sides of the border.

Every delivery ships campaign-ready.

Compliance isn't a post-process step — it's built into how we segment, suppress, and encrypt every record we send.

- GDPR
- CCPA
- AES-256
- LUT

GDPR Segmentation

Every record flagged GDPR / non-GDPR — legal-ready for European delivery.

CCPA Compliance

US data structured to California Consumer Privacy Act standards throughout.

LUT-based Export

Cross-border deliveries under the Indian LUT framework — zero-IGST invoicing.

Opt-out Suppression

Global suppression lists applied before every delivery — DNCs always excluded.

AES-256 Encryption

All files encrypted at rest and in transit; SFTP with key-based auth.

— NEXT STEPS

Let's build something
together.

- 01

Share this overview with your procurement or GTM team.
- 02

Identify 1–2 use cases where enrichment or data build is needed.
- 03

Request a free 50-record sample for your market or vertical.
- 04

Schedule a 20-minute call to map delivery and pricing.

— GET IN TOUCH

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